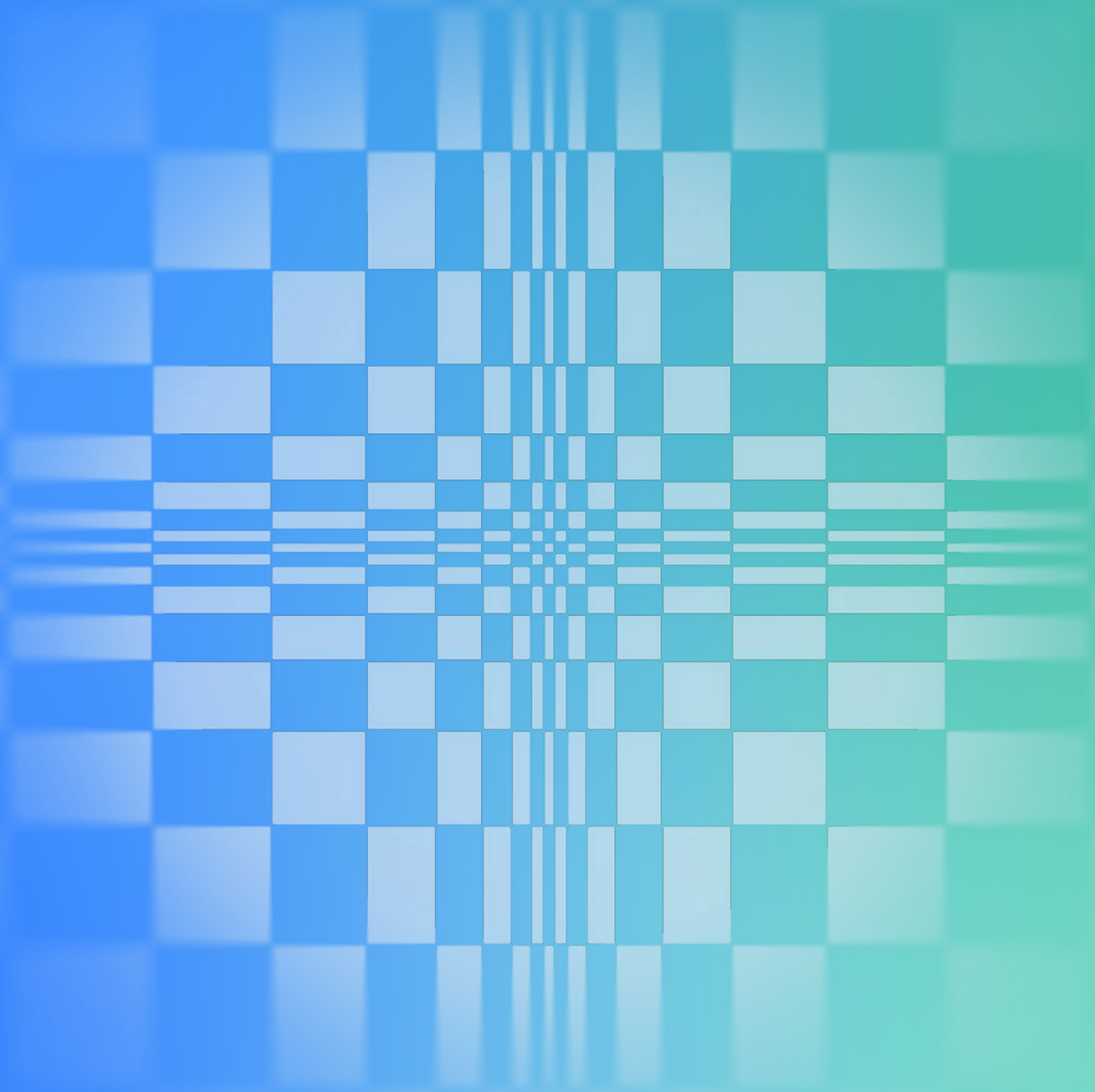


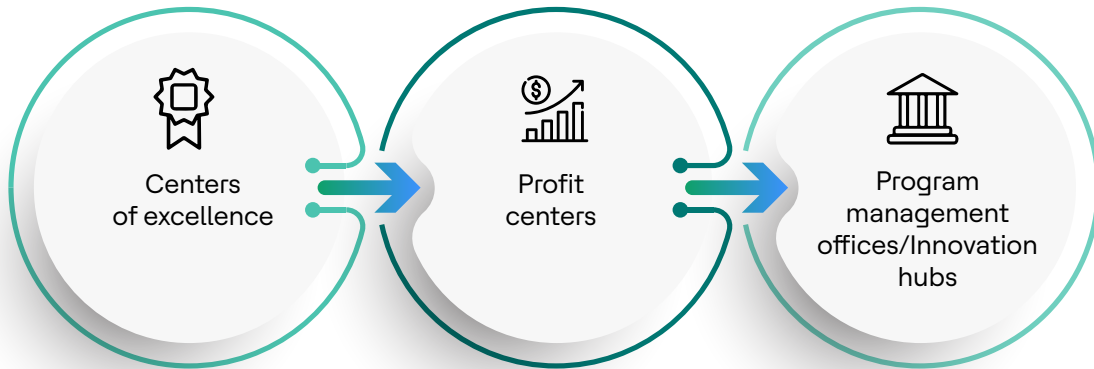
# The **GIC** model - a paradigm shift



Global In-house Center (GIC), formerly called "captives" is an idea that has come of age.

Today, GICs have become game changers by transcending their delivery mandates, thanks to the upsurge in global sourcing.

They are rapidly transforming into innovation hubs.



## The road ahead for **the GIC**



Create value for the parent (Evolve into a strategic business partner through strategic, Independent decision making)

Set up multi-function centers in India and act as power centers for global MNCs

Set up COEs in GICs to add value to HQ (India is now home to more than 100+ COEs within GICs)

Emerge as the hub for digital and futuristic products for the global corporates

Focus on business value and innovation supported by high-quality talent, technology and leadership

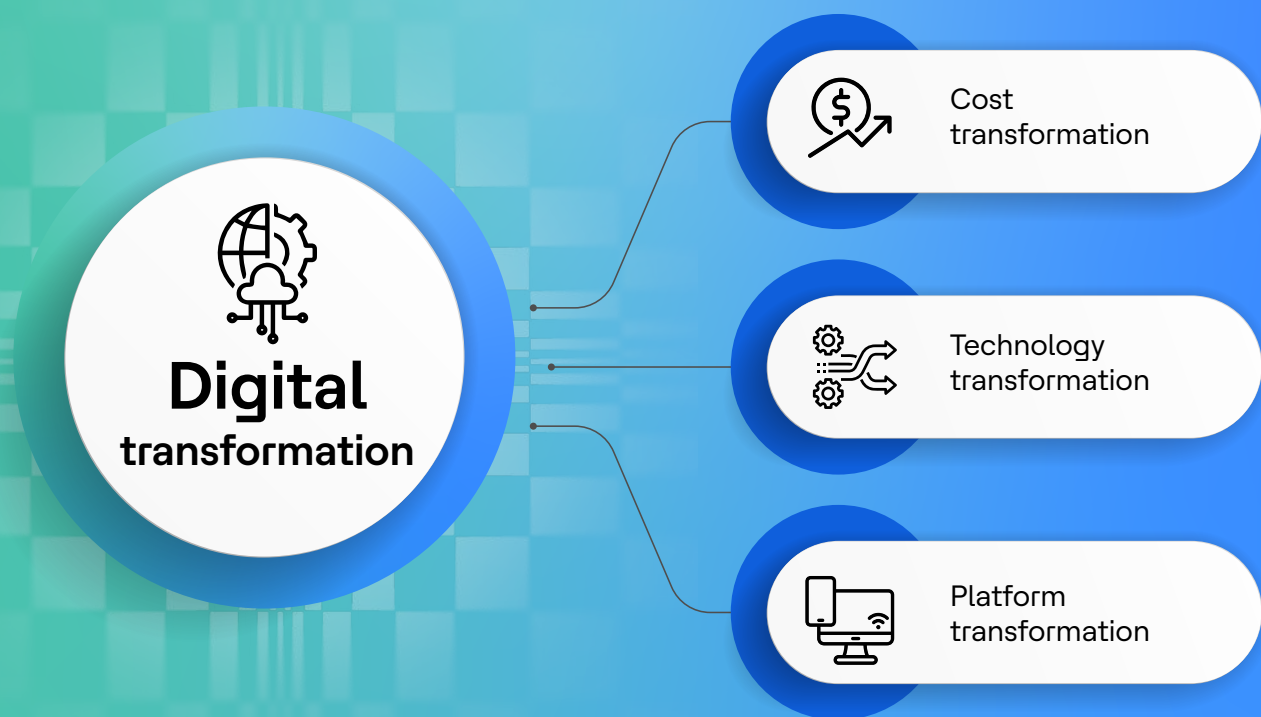
## HCLTech and the **GIC** market



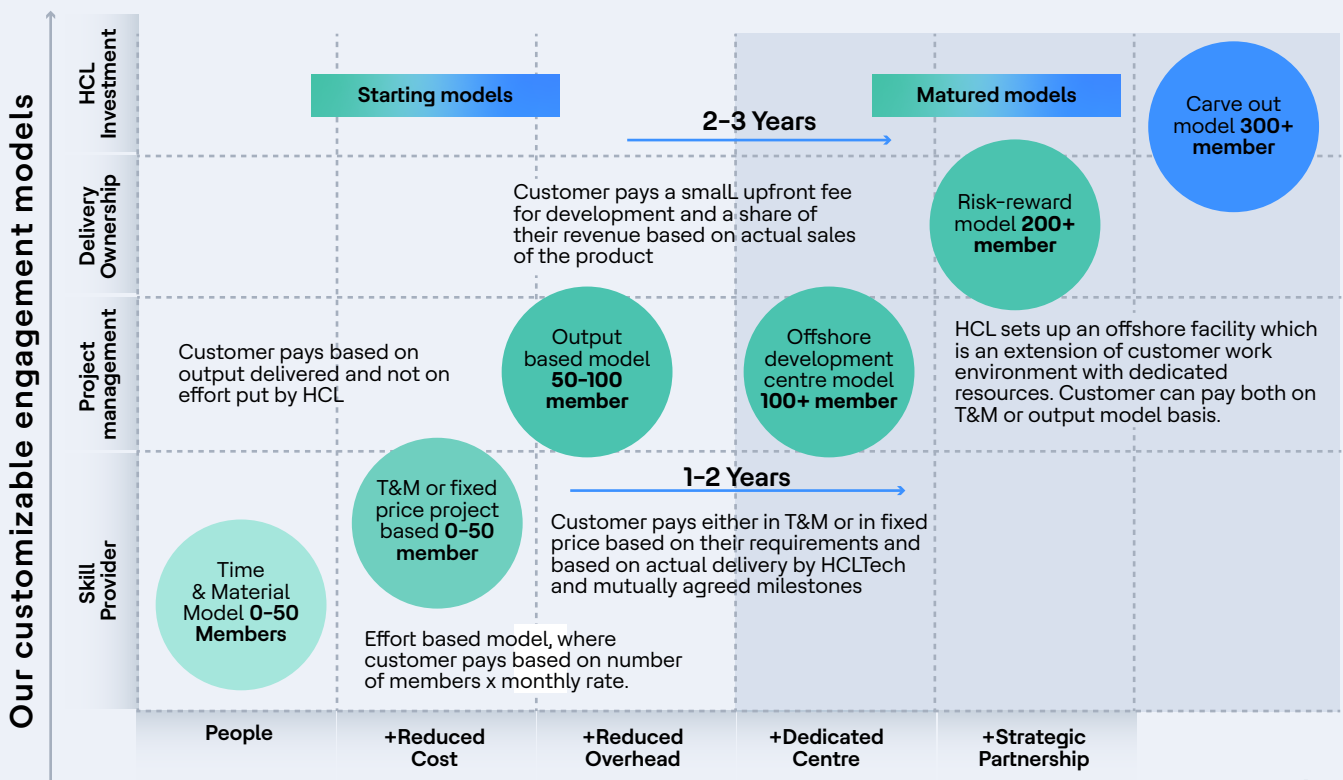
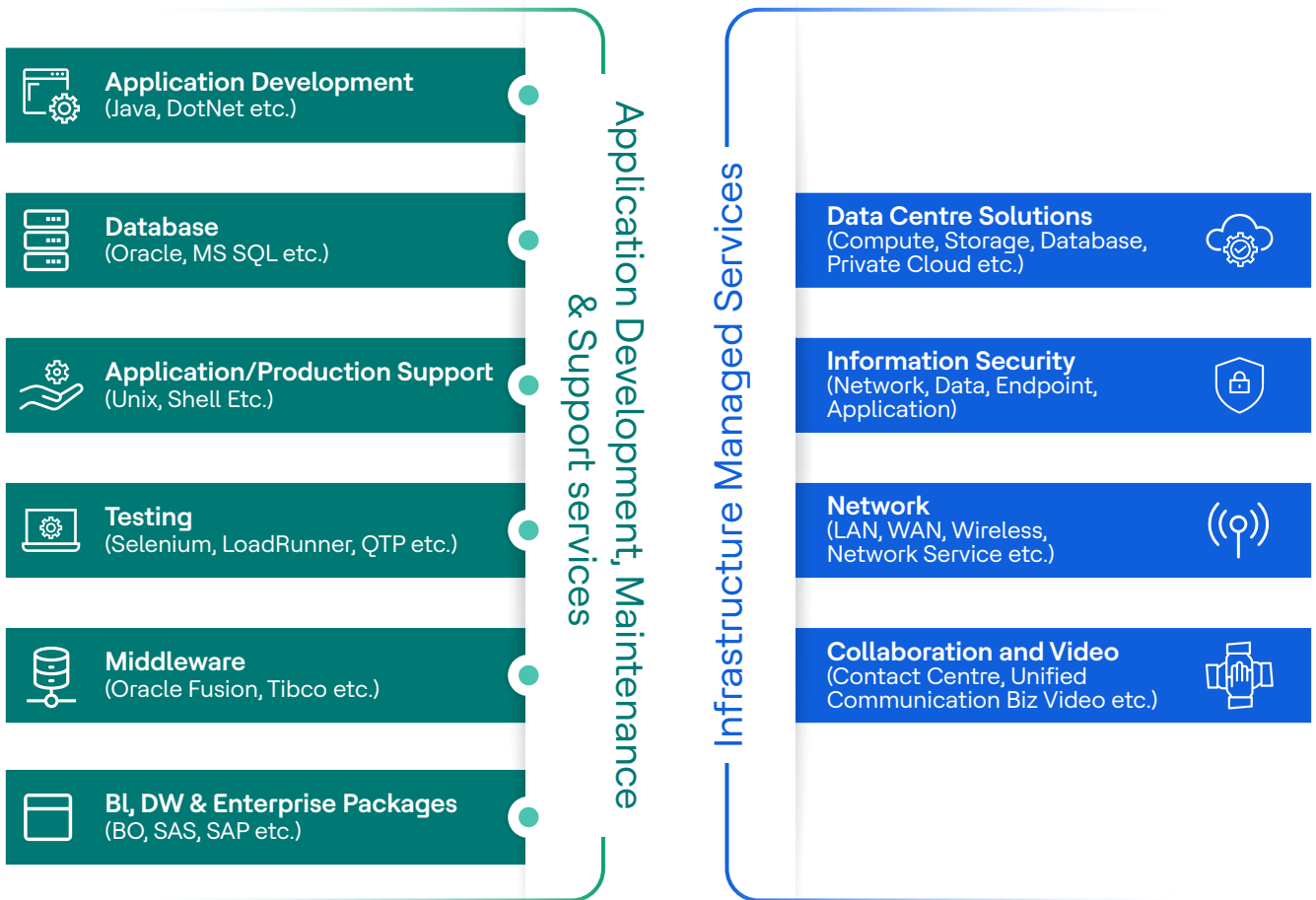
At HCLTech, we understand that a GIC is the bedrock of the parent's foundation. We have been involved in the GIC business since 2014. HCL Technologies is committed to nurturing existing engagements and building new relationships across industry verticals.

# Our service offerings

Digital Business	Digital Foundation	Digital Process Operations	Engineering and R&D
Application Support & Maintenance	Digital Foundation Consulting	Lending Solutions	Digital Engineering on Cloud
Digital Consulting	Hybrid Cloud	Supply Chain Management	Operational Technologies
Digital Applications & Platforms	Digital Workplace	Finance and Accounting	Product Engineering
Application Modernization & Integration	Cybersecurity	Digital and Content	Industry Verticals
Data & Analytics	Networks	Cognitive Automation	
Software as a Service (SaaS)	Intelligent Operations		
Enterprise Applications	Unified Service Management		



# Technology Landscape Supported



# Our value proposition

The key benefits include the following:

Cloud Computing Technologies

AI/ML & Blockchain



Digital & Analytics

IoT

## Why HCLTech?

We have the experience and expertise to fulfill your requirements



Rich experience in working with GICs across industry verticals, engagement, and pricing models



Proven expertise in Staff augmentation, Managed Services, Business process Consulting



Dedicated bench created for GICs for rapid deployment



Right mix of technology, sales, and resourcing SMEs



Dedicated delivery and account managers for better program management & demand fulfillment



Dedicated customer relationship management teams



Skills on Tap (SOT)

- Dedicated team of 50+ individuals manage the SOT hiring process
- Shorter supply chain mechanism
- Operating in 60 of HCL's top 100 accounts
- Dedicated deployment team for demand/supply mapping

# HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to 211,000+ people across 52 countries, delivering industry-leading capabilities centered around Digital, Engineering and Cloud powered by a broad portfolio of technology services and software. The company generated consolidated revenues of \$11.79 billion over the 12 months ended June 30, 2022. To learn how we can supercharge progress for you, visit [hcltech.com](https://hcltech.com).

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